

Largest Commercial Developers in the Bay Area

(Ranked by square feet under development in the Bay Area in 2009)

Rank	Prior	Company Address Phone Web site	Square feet under development in the Bay Area in 2009	Bay Area employees	Sample of Bay Area projects	Specialties	Top Bay Area executive
1	1	TMG Partners 100 Bush St., 26th Floor, San Francisco 94104 415-772-5900 www.tmgpartners.com	3,751,000	38	Soma Grand, San Francisco 875 Howard, San Francisco Marketplace Redevelopment, Emeryville	Residential, Life Science, Office, Mixed Use	Michael Covarrubias CEO
2	2	Shorenstein Properties LLC 235 Montgomery St., 16th Floor, San Francisco 94104 415-772-7000 www.shorenstein.com	3,100,000	NR	409 Illinois, 601 12th St., Oyster Point	Life Science, Office	Douglas Shorenstein CEO
3	3	Sares Regis Group of Northern California 901 Mariners Island Blvd., Ste. 700, San Mateo 94404 650-378-2800 www.srgnc.com	2,581,750	50	Pinole Point Business Park, Richmond Chess Drive Project, Foster City	Industrial, Residential, Office, Mixed Use	Jeff Birdwell President commercial
4	NL	Wilson Meany Sullivan** Four Embarcadero Center, Ste. 3330, San Francisco 94111 415-905-5300 www.wmspartners.com	2,566,000	NR	Bay Meadows, San Mateo Pacific Terrace, San Francisco	Residential, Office	NR
5	NL	Sunset Development Co. 1 Annabel Lane, Ste. 201, San Ramon 94583 925-866-0100 www.bishopranch.com	2,200,000	100	Bishop Ranch Business Park, San Ramon	Office, Mixed Use	Alexander Mehran CEO
6	NL	Hines 101 California St., Ste. 1000, San Francisco 94111 415-982-6200 www.hines.com	2,122,323	160	JPMorgan Chase & Co., San Francisco Pleasanton Corporate Commons 92 & Delaware, San Mateo	Office, Mixed Use	James Buie Executive vice president
7	4	AvalonBay Communities Inc. 400 Race St., Ste. 200, San Jose 95126 408-983-1500 www.avalonbay.com	2,011,488	303	Avalon Mission Bay III, San Francisco Avalon, Union City Avalon, Walnut Creek	Residential, Mixed Use	Stephen Wilson Executive vice president
8	7	Millennium Partners 735 Market St., Ste. 4, San Francisco 94103 415-593-1100 www.millenniumptrs.com	1,100,000	11	Millennium Tower, San Francisco Metreon, San Francisco	Residential, Office, Hotel, Mixed Use	Sean Jeffries Principal
9	10	SNK Development 2055 Center St., Berkeley 94704 510-812-3756 www.snk.com	1,007,239	NR	Arpeggio, Berkeley Acappella, San Bruno Grand Luxe Peninsula, San Bruno	Mixed Use	Don Peterson President
10	23	Urban Housing Group 777 S. California Ave., Palo Alto 94304 650-842-2424 www.urbanhousinggroup.com	761,973	8	Strata at Mission Bay, San Francisco Urban Housing, Fremont	Residential, Mixed Use	Daniel Deibel Managing director
11	12	Legacy Partners Inc. 4000 East Third Ave., Ste. 600, Foster City 94404 650-571-2200 www.legacypartners.com	745,972	127	America Center, San Jose Riverpark Towers, San Jose	Office	Barry DiRaimondo President commercial
12	17	Pacific Waterfront Partners LLC Pier 3, The Embarcadero, San Francisco 94111 415-675-2100 www.pacificwaterfront.com	576,000	NR	Piers 1 1/2, 3 & 5 historic renovation Pier 24 historic renovation 8 Washington St.	Residential, Life Science, Office, Hotel, Mixed Use	Simon Snellgrove Principal
13	9	Ellis Partners LLC 111 Sutter St., Ste. 800, San Francisco 94104 415-391-9800 www.ellispartners.com	505,055	18	Jack London Square, Oakland Town & Country Village, Palo Alto EmeryTech, Emeryville	Industrial, Life Science, Office, Mixed Use	James Ellis Managing principal
14	16	Alexandria Real Estate Equities* 2929 Campus Drive, Ste. 400-A, San Mateo 94403 650-286-1200 www.wlab.space.com	453,929	NR	1500 Owens St., San Francisco	Life Sciences	Steve Richardson Senior vice president
15	6	Wareham Development 1120 Nye St., Ste. 400, San Rafael 94901 415-457-4964 www.warehamdevelopment.com	400,000	55	EmeryStation East EmeryStation Greenway Building Zaentz Media Center, Berkeley	Residential, Life Science, Office, Mixed Use	Richard Robbins President
16	NL	Avant Housing LLC 100 Bush St., 22nd Floor, San Francisco 94104 415-474-2800 www.avanthousing.com	350,000	5	Soma Grand, San Francisco The Telegraph, Oakland	Residential, Mixed Use	Paul Nieto President
17	5	Trinity Properties* 1145 Market St., San Francisco 94103 (415) 864-1111 www.trinitymanagement.com	314,000	NR	Trinity Towers, San Francisco Marina Cove, San Francisco	Residential	Angelo Sangiacomo Owner
18	NL	Chamberlin Associates Inc. 5880 West Las Positas Blvd., Ste. 34, Pleasanton 94588 925-227-0707 www.chamb.com	300,000	13	180 Oyster Point, South San Francisco	Industrial, Life Science, Office, Mixed Use	Anne Hoffman CEO
19	NL	Equity Office 2655 Campus Drive, Ste. 100, San Mateo 94403 650-372-3500 www.equityoffice.com	255,000	240	CSAA Station Landing, Walnut Creek	Office	John Moe Market managing director
20	7	Forest City Development* 835 Market St., Ste. 850, San Francisco 94103 415-836-5980 www.forestcity.net	220,000	NR	Presidio Landmark, San Francisco	Residential, Mixed Use	Alex Arena Vice president residential west
21	21	Barker Pacific Group 3 Hamilton Landing, Ste. 200, Novato 94949 415-884-8400 www.barkerpacific.com	185,000	10	Rowland Plaza, Novato The Landing at Hamilton, Novato	Residential, Office	Michael Barker Managing director
22	NL	Balch Enterprises Inc. 30960 Huntwood Ave., Hayward 94544 510-429-9400 www.balchenterprises.com	159,104	13	McCarthy Office Conversion, Milpitas	Industrial, Office	Jack Balch President
23	25	Seagate Properties 980 Fifth Ave., San Rafael 94901 415-455-0300 www.seagateproperties.com	156,000	45	San Rafael Corporate Center	Office	Wick Polite President
24	22	Holliday Development LLC* 1500 Park Ave., Ste. 200, Emeryville 94680 510-547-2122 www.hollidaydevelopment.com	106,026	NR	5800 Third St., San Francisco	Mixed Use	Rick Holliday President
25	NL	The Innisfree Companies 2656 Bridgeway, Ste. 200, Sausalito 94965 415-332-6250 www.innisfreecompanies.com	85,000	6	Belmont Village Center Creekside Plaza Office Park	Office	David Irmer President

This List includes developers with projects located in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto. NR = Not reported. NL = Not listed. Information for obtaining commemorative plaques, reprints or web permissions can be obtained from the Business Times' designated partner company, Scoop ReprintSource at (800) 767-3263 or scoopreprintsource.com. No other companies offering similar services are affiliated in any way with the Business Times. Lowe Enterprises (#13 on last year's list) and Tishman Speyer (#20 on last year's list) reported 0 square feet under development for 2009. HCP Inc. (#15 on last year's list) declined to participate. Urban West Associates (#11 on last year's list), Myers Development Co. (#14 on last year's list), Intracorp (#18 on last year's list), SRM Associates (#19 on last year's list), and ExTerra Realty Partners (#24 on last year's list) did not respond to requests for information. Lennar Homes reported 205,000 square feet under development in San Francisco but were unable to provide numbers for the rest of the Bay Area. *SFBT estimate. **Does not include Wilson Meany Sullivan's Treasure Island project which is currently working toward entitlement.

Ranking based on total square feet under development in the Bay Area in 2009.

*Researched by Lakshmi Santhosh