

# Largest Commercial Real Estate Developers

(Ranked by square feet under development in the Bay Area in 2007)

Rank	Prior	Company Address Phone Web site	Square feet under development in the Bay Area in 2007	Sample Bay Area project(s)	2007 projects						Top Bay Area executive
					Industrial	Retail	Residential	Office	Hotel	Mixed use	
1	1	<b>TMG Partners</b> 100 Bush Street, 26th Floor, San Francisco 94104 (415) 772-5900 www.tmgpartners.com	3,633,425	650 Townsend, San Francisco 680 Folsom, San Francisco Hawthorne Plaza, San Francisco			✓	✓		✓	Michael Covarrubias CEO
2	NL	<b>Shorenstein Properties LLC</b> 555 California St., San Francisco 94104 (415) 772-7000 www.shorenstein.com	2,900,000	409 & 499 Illinois St., San Francisco 601 12th St., Oakland				✓			Douglas Shorenstein CEO
3	NL	<b>Sunset Development Co.</b> 1 Annabel Lane, Ste. 201, San Ramon 94583 (925) 866-0100 www.bishopranch.com	2,100,000	San Ramon City Center, San Ramon						✓	Alexander Mehran CEO
4	4	<b>AvalonBay Communities Inc.</b> 400 Race St., Ste. 200, San Jose 95126 (408) 983-1500 www.avalonbay.com	1,989,000	Avalon at Dublin Station, Dublin Avalon Mission Bay III, San Francisco Avalon Union City, Union City			✓				Stephen Wilson Senior vice president
5	9	<b>Avant Housing Partners LLC*</b> 100 Bush St., 22nd Floor, San Francisco 94104 (415) 775-7005 www.avanthousing.com	1,940,000	260 Fifth St., San Francisco 900 Folsom St., San Francisco Telegraph Ave. and 21st St., Oakland			✓			✓	Paul Nieto President
6	20	<b>Prometheus Real Estate Group Inc.</b> 1900 S. Norfolk St., Ste. 150, San Mateo 94403 (650) 931-3400 www.prometheusreg.com	1,213,961	Mercer, Walnut Creek Icon, Emeryville						✓	Jackie Safer Principal
7	7	<b>Millennium Partners</b> 735 Market St., Ste. 4, San Francisco 94103 (415) 593-1100 www.millenniumptrs.com	1,175,000	Millennium Tower, San Francisco Yerba Buena Lane, San Francisco		✓	✓				Richard Baumert Managing director
8	NL	<b>Legacy Partners Commercial Inc.</b> 4000 East Third Ave., Ste. 600, Foster City 94404 (650) 571-2200 www.legacypartners.com	1,034,923	San Carlos development, San Carlos Eden Shores Phase I, Hayward			✓	✓			Barry DiRaimondo President
9	8	<b>Ellis Partners LLC</b> 111 Sutter St., Ste. 800, San Francisco 94104 (415) 391-9800 www.ellispartners.com	989,691	Emery Tech, Emeryville 717 Market St., San Francisco Town & Country Village, Palo Alto				✓		✓	James Ellis Managing partner
10	2	<b>Forest City Development</b> 835 Market St., Ste. 850, San Francisco 94103 (415) 836-5980 www.forestcity.net	890,000	The Uptown, Oakland		✓					Susan Smartt Senior vice president
11	12	<b>Wareham Development</b> 1120 Nye St., Ste. 400, San Rafael 94901 (415) 457-4964 www.warehamdevelopment.com	770,000	EmeryStation East, Emeryville Emeryville Transit Center, Emeryville Zaentz Media Center, Berkeley				✓		✓	Richard Robbins President
12	NL	<b>Pacific Waterfront Partners LLC</b> Pier 3, The Embarcadero, Ste. 103, San Francisco 94111 (415) 675-2100 www.pacificwaterfront.com	714,000	Piers 1 1/2, 3 and 5, San Francisco						✓	Simon Snellgrove President
13	NL	<b>Myers Development Co.</b> 101 Second St., Ste. 555, San Francisco 94105 (415) 777-3330 www.myersdevelopment.com	675,000	Centennial Towers, South San Francisco				✓			Jack Myers CEO
14	NL	<b>Sares Regis Group of Northern California</b> 901 Mariners Island Blvd., Ste. 700, San Mateo 94404 (650) 378-2800 www.srgnc.com	634,422	Taube-Koret Campus for Jewish Life, Palo Alto Tower Plaza, San Mateo						✓	Jeff Birdwell President, commercial division
15	22	<b>ExTerra Realty Partners LLC</b> 4900 Hopyard Road, Ste. 375, Pleasanton 94588 (925) 227-1290 www.terrarealty.com	630,000	Montevina, Livermore				✓			Mike Parker Managing partner
16	14	<b>Urban Housing Group</b> 400 S. El Camino Real, Ste. 650, San Mateo 94404 (650) 340-4340 www.urbanhousinggroup.com	601,060	Edgewater at Mission Bay, San Francisco 555 Mission Rock - Mission Bay, San Francisco			✓			✓	Dan Deibel Vice president of development
17	16	<b>Continental Development Corp.</b> 2041 Rosecrans Ave., Ste. 200, El Segundo 90245 (310) 640-1520 www.continentaldevelopment.com	600,000	InterContinental Hotel, San Francisco						✓	Leonard Blakesley Executive vice president
18	17	<b>SRM Associates</b> 2001 Broadway, Ste. M, Oakland 94612 (510) 267-4323 www.srmassociates.com	567,000	The Waterfront at Harbor Bay, Alameda Oaks Business Park, Livermore 2020 Milvia Street, Berkeley				✓		✓	Steven Meckfessel Principal
19	21	<b>Lowe Enterprises</b> 455 Market St., San Francisco 94105 (415) 694-7400 www.loweenterprises.com	555,000	500 Terry Francois, San Francisco San Mateo Office Park, San Mateo				✓			Mike Sanford Senior vice president
20	18	<b>Barker Pacific Group</b> Three Hamilton Landing, Ste. 200, Novato 94949 (415) 884-8400 www.barkerpacific.com	468,000	Hamilton Landing, Novato				✓			Michael Barker Managing director
21	NL	<b>Opus West Construction Corp.</b> 6160 Stoneridge Mall Road, Ste. 360, Pleasanton 94588 (925) 463-9254 www.opuscorp.com	370,000	Park Terrace at Mission Bay, San Francisco Fremont Tech Center - Phase I, Fremont Fremont Tech Center - Phase II, Fremont	✓		✓				Don Little Senior vice president
22	NL	<b>Balch Enterprises Inc.</b> 30960 Huntwood Ave., Hayward 94544 (510) 429-9400 www.balchenterprises.com	339,180	La Terra Fina, Union City No. California Baptist Church, Fremont Moss Precision, Hayward	✓					✓	Jack Balch President
23	23	<b>Hunter Group</b> 1411 Harbor Bay Parkway, Alameda 94502 (510) 337-7991	270,000	Chronicle Building, 690 Market St., San Francisco						✓	Jim Hunter President
24	NL	<b>JMA Ventures LLC</b> 706 Mission St., 9th Floor, San Francisco 94103 (415) 546-7766 www.jmaventuresllc.com	218,000	Ghirardelli Square and Fairmont Heritage Place, San Francisco, Rincon Park Waterfront Restaurants, San Francisco		✓				✓	Arthur Chapman President
25	24	<b>Brandywine Realty Trust</b> 2101 Webster St., Ste. 1600, Oakland 94612 (510) 465-2101 www.brandywinerealty.com	215,000	Center Twenty One, Oakland				✓			Daniel Cushing Managing director

This List includes developers with projects located in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto.

NR = Not reported. NL = Not listed. To qualify, a project must have been completed or under development in calendar year 2007 and not have been issued a Temporary Certificate of Occupancy prior to 1/1/07.

\*Avant is a division of AGI Capital Group Inc. and was listed as AGI on last year's list.

Tishman Speyer Properties (#3 on last year's list), Westfield Corp. (#5 on last year's list), Madison Marquette (#6 on last year's list) and HCP Inc. (#10 on last year's list) declined to provide data to the SFBT.

Ranking based on total square feet under development in the Bay Area in calendar year 2007.

Researched by George Khalaf