

Largest Property Management Firms in the Bay Area

(Ranked by square feet managed in the Bay Area)

Rank	Company Address Phone/fax Web site	Square feet managed in 2004 Bay Area/ Companywide	Properties managed in 2004 Bay Area/ Companywide	Employees: Bay Area/ Companywide	Sample of other property types	Sample of other services offered	Year est.	Top Bay Area executive
1	CB Richard Ellis Inc. 275 Battery St., Ste. 1300, San Francisco 94111 (415) 772-0123/(415) 772-0459 www.cbre.com	34,000,000 800,000,000	200 NR	250 15,000	Retail, industrial, office, R&D	Construction, project and landscape management, commercial brokerage	1906	Tim Ballas Managing director
2	Jones Lang LaSalle 1 Front St., Ste. 300, San Francisco 94111 (415) 395-4900/(415) 421-7736 www.joneslanglasalle.com	25,600,000 8,000,000,000	650 NR	375 17,300	Retail, industrial, office, R&D	NR	1986	Elizabeth Hearle Division president
3	Cushman & Wakefield 1 Maritime Plaza, Ste. 900, San Francisco 94111 (415) 397-1700/(415) 397-0933 www.cushwake.com	17,031,556 360,000,000	47 4,586	600 11,000	Retail, industrial, office, R&D, facilities	Leasing, investment sales, appraisals	1917	Joseph Cook Senior managing director
4	Legacy Partners 4000 East Third Ave., Ste. 600, Foster City 94404 (650) 571-2200/(650) 571-2211 www.legacypartners.com	17,030,964 22,632,738	68 99	110 165	NR	Investment management, development, asset management	1972	Barry DiRaimondo President
5	Equity Office Properties Trust One Market St., Ste. 600, San Francisco 94105 (415) 369-2301/(415) 369-2422 www.equityoffice.com	16,662,693 125,500,000	138 701	270 2,358	Industrial, office, R&D	Commercial real estate management, leasing, development	2000	Mark Geisreiter Senior vice president
6	Woodmont Real Estate Services 1050 Ralston Ave., Belmont 94002 (650) 592-3960/(650) 591-4577 www.wres.com	15,200,000 16,300,000	84 92	240 320	Retail, industrial, office, R&D	Construction management, due diligence review, facilities management	1968	Bob Rouse President
7	Prometheus Real Estate Group Inc. 350 Bridge Parkway, Redwood City 94065 (650) 596-5300/(650) 596-5377 www.prometheusreg.com	11,811,839 17,127,839	57 71	438 552	Office, residential	Acquisition, due diligence, asset management	1965	Jackie Safier Principal
8	Trammell Crow Co. 1 Bush St., Ste. 400, San Francisco 94104 (415) 986-1900/(415) 986-8131 www.trammellcrow.com	10,648,000 655,000,000	78 22,000	205 6,400	Retail, industrial, office	Brokerage, project management, development	1948	Sven Pole Managing director
9	Kennedy-Wilson Properties Ltd. 350 Sansome St., Ste. M-20, San Francisco 94104 (415) 986-4600/(415) 986-2626 www.kennedywilson.com	9,188,182 50,000,000	114 335	70 521	Retail, industrial, office, multi-family	Leasing, construction, investment sales	1977	Karen Stromme Senior managing director
10	Ventana Property Services Inc. 695 Oak Grove Ave., Ste. 200, Menlo Park 94025 (650) 847-2000/(650) 847-2001 www.ventanaps.com	8,950,000 11,000,000	100 100	100 100	Retail, industrial, office, residential, R&D, multi-family	Leasing, acquisition, development, construction management	1992	Joseph Martignetti Jr. CEO
11	Hines Inc. 101 California St., Ste. 1000, San Francisco 94111 (415) 982-6200/(415) 399-1623 www.hines.com	8,818,466 86,300,000	14 182	145 2,900	Office, mixed-use, industrial, retail, hotels	Acquisition, development, asset and property management	1957	James Buie Executive vice president
12	TMG Partners 100 Bush St., 26th floor, San Francisco 94104 (415) 772-5900/(415) 772-5911 www.tmgpartners.com	6,629,372 7,129,372	25 27	35 44	Retail, industrial, office, R&D, residential	Development, construction management, acquisition	1984	Michael Covarrubias CEO
13	PM Realty Group 333 Bush St., Ste. 1510, San Francisco 94104 (415) 288-9550/(415) 288-9565 www.pmrealtgroup.com	6,573,651 135,000,000	12 1,050	27 1,200	Retail, industrial, office	Construction management, due diligence, investment services	1956	David Jaber Regional vice president
14	CAC Real Estate Management Co. Inc. 111 Sutter St., Ste. 100, San Francisco 94104 (415) 291-1733/(415) 291-1738 www.thecacgroup.com	5,825,591 5,825,591	28 28	44 44	Retail, industrial, office, R&D	NR	1994	Mary Wiese President
15	Ardenbrook Inc. 4725 Thorton Ave., Fremont 94536 (510) 797-7980/(510) 797-3214 www.ardenbrook.com	5,000,000 6,000,000	50 60	150 150	Retail, industrial, office, R&D	NR	1930	William Matthews Brooks CEO
16	Cantrell Harris & Associates 2001 Union St., Ste. 106, San Francisco 94123 (415) 956-6000/(415) 440-7672	4,932,000 4,932,000	78 78	39 39	Retail, industrial, office, apartments, condos	Consulting, brokerage	1986	James Cantrell President
17	Hanford-Freund & Co. 47 Kearny St., 3rd floor, San Francisco 94108 (415) 981-5780/(415) 296-0725 www.hanfordfreund.com	4,875,000 4,875,000	165 165	25 110	Retail, industrial, office, residential, R&D	Leasing, investment sales, consulting	1935	J. Timothy Falvey President
18	Colliers International 1850 Mt. Diablo Blvd., Ste. 200, Walnut Creek 94596 (925) 279-0120/(925) 279-1225 www.colliersparrish.com	4,822,794 332,500,000	43 NR	300 7,600	Retail, industrial, office, multi-family, R&D	Lease administration, corporate services, construction management	1974	Michael Strle Managing partner
19	Sunset Development Co. 1 Annabel Lane, San Ramon 94583 (925) 866-0100/(925) 277-1309 www.bishopranch.com	4,500,000 4,500,000	44 44	105 105	Office	Development, construction management, leasing	1952	Alex Mehran CEO
20	Sierra Pacific Properties Inc. 3890 Railroad Ave., Pittsburg 94565 (925) 427-3700/(925) 427-3707	3,400,000 3,500,000	35 36	60 60	Retail, industrial, office, R&D	Development, leasing	1988	Douglas Messner Vice president
21	Eugene Burger Management Corp. 505 Beach St., Ste. 120, San Francisco 94133 (415) 561-0800/(415) 561-0801 www.ebmc.com	3,260,000 28,800,000	87 406	95 420	Retail, office, apartments, HOA	Maintenance, leasing, brokerage	1969	Eugene Burger CEO
22	BRE Properties Inc. 44 Montgomery St., 36th floor, San Francisco 94104 (415) 445-6530/(415) 445-6505 www.breproperties.com	2,994,456 22,229,204	10 87	150 800	Multi-family	Development, construction, ancillary services	1970	Constance Moore CEO
23	Madison Marquette 660 Davis St., San Francisco 94111 (415) 277-6800/(415) 354-3351 www.madisonmarquette.com	2,204,000 17,106,000	9 68	33 375	Retail, mixed-use	Retail real estate services, leasing, asset management	1995	Eric Hohmann Investment director
24	Prentiss Properties 1901 Harrison St., Ste. 100, Oakland 94612 (510) 839-9974/(510) 452-2050 www.pplinc.com	2,070,830 28,186,000	16 291	45 410	Retail, office	Development, leasing, construction management	1996	Daniel Cushing Senior vice president
25	Crosspoint Realty Services Inc. 260 California St., 4th floor, San Francisco 94111 (415) 288-6888/(415) 288-6877 www.xpointrealty.com	1,700,000 3,900,000	8 24	12 20	Retail, office	Leasing, development, construction management	2003	Thomas Klein Carter Hemming Principals

This list includes commercial property management firms located in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto.

NR = Not reported. N/A = Not applicable.

Ranking based on square feet managed in the Bay Area.

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