

California's Leading Commercial Developers

RANKED BY TOTAL SQUARE FOOTAGE OF PROPERTIES UNDER DEVELOPMENT AS OF JAN. 1, 2006

COMPANY ADDRESS WEB SITE	S.F. OF CA PROPERTIES UNDER DEVELOPMENT AS OF JAN. 2006/ MARKET VALUE/ NO. PROJECTS	S.F. OF COMPLETED, OWNED CA PROPERTIES AS OF JAN. 2005/ MARKET VALUE/ NO. PROJECTS	PROPERTY TYPES											# CA PROPERTIES BY REGION, 2005 SD OC IE LA SILVY SF Bay Sac Other	# CA OFFICES/ # OFFICES WORLDWIDE/ HEADQUARTERS	# CA STAFF CA FOUNDED	RECENT CALIFORNIA PROJECTS (Partial List)	TOP CA EXECUTIVE TITLE	MARKETING CONTACT TITLE PHONE E-MAIL															
			OFFICE	INDUSTRIAL	RETAIL	MULTIFAMILY	MIXED USE	INSTITUTIONAL	RECREATIONAL	HOSPITALITY	OTHER	CA	SW							SE	NE	NO	WA	OR	AZ	TX	FL	IL	IN	OH	MI	MO	KS	NE
1 Sunset Development Co. One Annabel Lane, Ste. 201 San Ramon, CA 94583 www.bishopranch.com	9M s.f. N/A 2	4.5M s.f. N/A 1	x	x														0 0 0 1 1 0 0 0 0 0	1 1 San Ramon	N/A 1951	Bishop Ranch	Alex Mehran CEO	Ed Hagopian Senior Vice President (925) 866-0100 ehagopian@bishopranch.com											
2 IDS Real Estate Group 515 S. Figueroa St., 16th Floor Los Angeles, CA 90071 www.idsrealestate.com	7.35M s.f. N/A 13	1.17M s.f. N/A 6	x	x	x													0 1 0 0 7 0 12 0	9 9 Los Angeles	75 1986	Metropolis, Los Angeles Crown City Center, Pasadena Westlake Landmark, Westlake Village Empire Corporate Plaza, Perris	H. C. Eaves, III Managing Dir.	Mickey Siam COO (213) 362-9300 mcsiam@idsrealestate.com											
3 Trammell Crow Co. 3 Park Plaza, Ste. 1600 Irvine, CA 92614 www.trammellcrow.com	6M s.f. \$574M 5	N/A N/A N/A	x	x	x													6 0 3 1 7 0 12 8	6 40 Dallas, CA	260 1972	Avenue of the Stars, Los Angeles CA Palms Business Center, Redlands Chabot Commerce Center, Tracy Sycamore Business Park, Riverside	Tom Bak Sr. Mng. Dir.	Perry Degulis Marketing Director (949) 477-4768 pdegulis@trammellcrow.com											
4 J.H. Snyder Co. 5757 Wilshire Blvd., Pent. 30 Los Angeles, CA 90036 www.jhsnyder.net	5M s.f. \$2B 7	N/A \$2B N/A	x	x	x	x												0 0 0 0 0 0 7 0	1 1 Los Angeles	125 1950	Adams LaBrea No Ho Commons, North Hollywood The Crescent, Beverly Hills Valley Plaza	Jerome H. Snyder Senior Partner	Nadene Bristow Natural Marketing (310) 258-9711											
5 TMG Partners 100 Bush St., 26th Floor San Francisco, CA 94104 www.tmgpartners.com	4.7M s.f. \$780M 9	1.58M s.f. \$340M 6	x	x	x	x												0 3 0 11 0 0 1 0	4 5 San Francisco	38 1984	The Crossing at San Bruno Santa Clara Commons Bayside Technology Park, Fremont The Landmark@One Market, San Francisco	Michael Covarrubias Chairman, CEO	N/A michael.c@tmgpartners.com											
6 Transcan Development LLC 3189 Danville Blvd., Ste. 245 Alamo, CA 94507 www.transcanllc.com	3.65M s.f. \$1B 4	0 \$439M 0	x	x	x	x												1 0 0 1 2 0 0 0	2 2 Alamo	6 2001	Canyon Crossings, Riverside County Crossings, Antioch California Crossings, Otay Mesa Winchester Commercial Ctr., Temecula	Robert J. Bahen President, CEO	Anne Monaghan Director of Marketing & PR (949) 722-2933 monacomm@pacbell.net											
7 MJW Investments 1840 Fifth St., Ste. 112 Santa Monica, CA 90401	3.56M s.f. \$650M 4	4M s.f. \$650M 25		x	x	x												0 0 0 0 0 0 4 0	2 2 Santa Monica	50 1983	Olympic & Soto, Los Angeles Santee Village, Los Angeles	Mark Weinstein President	Laura O'Connor Development Designer (213) 623-8673 loconnor@mjiwinvestments.com											
8 AMCAL Multi-Housing Inc. 30141 Agoura Road, Ste. 100 Agoura Hills, CA 91301 www.amcal-housing.com	3.26M s.f. \$439M 30	1.32M s.f. \$135M 10				x	x											1 0 0 0 8 1 19 3	4 4 Agoura Hills	45 1978	Avenue 26 Master Plan, Los Angeles Castelar Apartments, Los Angeles Portofino Villas, Pomona Positano, Goleta	Percival Vaz President	Carol Ruiz Nelson & Gilmore (310) 376-0296 cruiz@nelsongilmore.com											
9 The Allen Group 11943 El Camino Real, Ste. 200 San Diego, CA 92130 www.allengroup.com	3M s.f. N/A 5	7.74M s.f. N/A 86	x	x		x												32 0 0 0 0 3 0 52	3 4 San Diego	20 1991	Kelly Corporate Ctr. IV, Carlsbad VF Corporation Dist. Ctr., Visalia Int'l Trade & Transportation Ctr., Shafter River Plaza Project, Sacramento	Richard Allen CEO	John Cross Director of Marketing (858) 764-6800 jcross@allengroup.com											
10 Panattoni Development Co. LLC 8401 Jackson Road Sacramento, CA 95826 www.panattoni.com	2.93M s.f. \$145M 69	12.1M s.f. \$545M 106	x	x	x	x												0 1 13 14 68 66 5 8	2 2 Sacramento	128 1986	Natomas Crossing, Sacramento Folsom Corners, Folsom Big 5 Distribution Center, Riverside Foothill Business Park, Lake Forest	Carl Panattoni Chairman	Lean Bielejeski (916) 379-1178 lbieleski@panattoni.com											
11 Birtcher Development & Inv. 18201 Von Karman, Ste. 1170 Irvine, CA 92612 www.birtcherdevelopment.com	2.7M s.f. \$320M 6	850,000 s.f. N/A 2	x	x														0 0 1 0 3 0 1 0	1 2 Irvine	10 1939	N/A	Brandon Birtcher President	Shannon Hondl Vice President (949) 502-5500 shondl@birtcher.com											
12 Venture Corp. 600 Miller Ave. Mill Valley, CA 94941	2.2M s.f. \$650M 31	N/A N/A N/A	x	x														3 6 0 11 5 4 0 0	1 1 Mill Valley	20 1976	Venture Commerce Center, Eastlake Venture Commerce Center, San Jose Venture Commerce Center, Fremont Morgan Hill Ranch, Morgan Hill	Robert J. Eves President	Robert J. Eves (415) 381-1600 eves@venture-corp.com											
13 Vestar Development Co. 7575 Carson Blvd. Long Beach, CA 90808 www.vestar.com	2.1M s.f. \$450M 3	7.71M s.f. \$2.26M 16		x														5 0 2 0 3 1 8 0	3 5 Phoenix, AZ	18 1994	The District at Tustin Legacy Long Beach Towne Center Chino Spectrum Towne Center Cerritos Towne Center	Richard J. Kuhle President	Eliza Rutel Account Executive (949) 509-6551 erutel@brownmillercole.com											
14 Voit Development Co. 21700 Oxnard St., Ste. 350 Woodland Hills, CA 91367 www.voitco.com	2M s.f. \$325M 14	N/A N/A N/A	x	x	x	x												7 0 2 0 1 0 4 0	3 5 Woodland Hills	20 1971	Tustin Gateway Business Park Chula Vista Distribution Center Burbank Airport Commerce Center	Robert D. Voit President	N/A Brower, Miller & Cole (949) 509-6551 jolewinski@browermillercole.com											
15 Jay Paul Co. 350 California St., Ste. 1905 San Francisco, CA 94104 www.jaypaul.com	1.7M s.f. \$600M 2	4.7M s.f. \$1.5B 26	x	x														0 25 0 1 0 0 0 0	2 2 San Francisco	14 1975	Pacific Shores Ctr., Redwood City Technology Corners@Moffett Park Phillips Crossroads Center, Sunnyvale	Matt Lituchy Sr. VP, CIO	Suzanne Lee (415) 263-7400 slee@jaypaul.com											
16 bkm Development Co. 3185 Pullman St. Costa Mesa, CA 92626 www.bkmddevelopment.com	1.68M s.f. \$213.9M 5	157,900 s.f. \$10.8M 3	x	x														1 0 6 0 0 0 1 0	1 1 Costa Mesa	5 2002	Cypress Commerce Park North Anaheim Industrial Park Oceanside Gateway Business Park Redhill Business Park, Costa Mesa	Brian Malliet Mng. Partner	Linda Siegel Special Projects (714) 557-4100 lsiegel@bkmddevelopment.com											
17 Watson Land Co. 22010 S. Wilmington Ave., Ste. 400 Carson City, CA 90745 www.watsonlandcompany.com	1.08M s.f. N/A 6	14M s.f. N/A N/A	x															0 0 0 0 2 0 4 0	1 1 Carson City	37 1912	Watson Commerce Center, Chino Watson Commerce Ctr., Redlands Watson Commerce Ctr., Fontana Dominguez Technology Ctr., Carson	Bruce Choate President, CEO	Lance Ryan VP, Marketing and Leasing (310) 952-6424 lryan@watsonlandcompany.com											
18 SRM 1851 Harbor Bay Pkwy., Ste. 2000 Alameda, CA 94502 www.srmassociates.com	973,000 s.f. \$1.70M 9	2,89M s.f. N/A 7	x	x	x	x	x	x	x									0 0 0 16 0 0 0 0	2 2 Alameda	11 1992	The Waterfront at Harbor Bay Livermore Oaks Tri-Valley Technology Park	Steven R. Meckfessel Principal, Founder	Scott W. Newman Principal (510) 864-5308 snewman@srmassociates.com											
19 Donahue Schriber 200 E. Baker St., Ste. 100 Costa Mesa, CA 92626 www.donahueschriber.com	970,017 s.f. N/A 6	7.44M s.f. N/A 48		x														0 1 13 14 68 66 5 8	8 10 Costa Mesa	136 1969	Fig Garden Village, Fresno Elk Grove Commons, Sacramento Lone Tree Plaza, Contra Costa The Marketplace, Bakersfield	Patrick Donahue CEO	Diana Anoc Marketing Coordinator (714) 966-6438 danoc@dsrg.com											
20 The Carson Cos. 18710 S. Wilmington Ave., Ste. 200 Rancho Dominguez, CA 90220 www.carsoncompanies.com	935,000 s.f. N/A 3	8.6M s.f. N/A 64	x															0 0 0 0 2 0 1 0	1 1 Rancho Dominguez	12 1914	N/A	James Flynn President	Matthew Vanderhorst Senior Vice President (310) 687-5010 mvanderhorst@carsoncompanies.com											

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RANK	COMPANY ADDRESS WEB SITE	S.F. OF CA PROPERTIES UNDER DEVELOPMENT AS OF JAN. 2006/ MARKET VALUE/NO. PROJECTS	S.F. OF COMPLETED, OWNED CA PROPERTIES AS OF JAN. 2006/ MARKET VALUE/NO. PROJECTS	PROPERTY TYPES											# CA PROPERTIES BY REGION, 2005	# CA OFFICES/ # OFFICES WORLDWIDE/ HEADQUARTERS	# CA STAFF CA FOUNDED	RECENT CALIFORNIA PROJECTS (Partial List)	TOP CA EXECUTIVE TITLE	MARKETING CONTACT TITLE PHONE EMAIL			
				OFFICE	INDUSTRIAL	RETAIL	MULTIFAMILY	MIXED USE	INSTITUTIONAL	HOUSING	HOUSING/RENTAL	Other	SD	OC							Silv	SF Bay	IE
21	Bacchus Development 8821 Research Drive Irvine, CA 92618 www.bacchusdev.com	909,384 s.f. \$300M 3	466,326 s.f. \$115M 2	x	x													0 0 5 0 0 0 0 0	1 1 Irvine	13 1995	Brenexus Limited Edition Brenexus Office Edition Bacchus Office Park Bacchus Signature Series	Jeffrey John Bitetti Exec. VP	Jeffrey John Bitetti (949) 453-1000 x255 jfb@bacchusdev.com
22	Wareham Development 1120 Nye St. San Rafael, CA 94901 www.warehamdevelopment.com	650,000 s.f. \$300M 4	4M s.f. \$1.3B 24	x	x	x	x	x	x	x							0 0 0 35 0 0 0 2	3 4 San Rafael	34 N/A	Bayer Diagnostics, Berkeley CA Justice Dept. Forensic Lab Emery Station & Emery Station North State of Calif. Dept. of Toxics, Berkeley	Richard K. Robbins President	Judith A. Wetterer Marketing Director (415) 457-4964 jwetterer@warehamproperties.com	
23	Hines 101 California St., Ste. 1000 San Francisco, CA 94111 www.hines.com	600,000 s.f. N/A 2	1.9M s.f. N/A 2	x													4 0 1 11 0 0 5 0	9 89 Houston	245 1979	JPMorgan Chase Building, San Francisco Figueroa at Wilshire, Los Angeles PETCO Park, San Diego Pleasanton Corporate Commons	Jim Buie Executive VP	Jim Buie (415) 982-6200 Jim_Buie@hines.com	
24	Federal Realty Investment Trust 1626 E. Jefferson St. Rockville, MD 20852 www.federalrealty.com	684,000 s.f. \$511M 2	449,000 s.f. \$143M 5		x		x										1 2 0 0 0 0 4 0	4 16 Rockville, MD	87 1997	Santana Row, San Jose Third Street Promenade, Santa Monica Old Town Center, Los Gatos Colorado Boulevard, Pasadena	Jeff Berkes Sr. VP, CIO	Vikki Quinn VP, Marketing & Corp. Comm. (301) 998-8178 vquinn@federalrealty.com	
25	Kilroy Realty Corp. 12206 W. Olympic Blvd., Ste. 200 Los Angeles, CA 90064 www.kilroyrealty.com	538,000 s.f. N/A 5	4.8M s.f. N/A 37	x	x												28 0 6 0 0 0 8 0	8 9 Los Angeles	138 1997	ICC, San Diego Santa Fe Summit Campus	John B. Kilroy Jr. President, CEO	Conan Cotrell Sr. Vice President, Leasing (310) 481-8416 cotrell@kilroyrealty.com	
26	McMillin Commercial P.O. Box 85104 San Diego, CA 92186-5104 www.mcmillin.com	353,535 s.f. \$72.4M 17	4.86M s.f. \$638M 80	x	x	x											80 0 0 0 0 0 0 0	1 1 San Diego	18 1960	Liberty Station Office and Retail The Shops at San Miguel Ranch Torrey Highlands Village Shopping Quarry Creek Shopping Center	Scott McMillin CEO, Chairman	Julia Simms Julia Simms Public Relations (858) 689-9909 jsimms@sprinc.com	
27	SIMEON Commercial Properties 655 Montgomery St., Ste. 1190 San Francisco, CA 94111 www.simeonproperties.com	N/A N/A N/A	1M s.f. N/A 8	x	x												0 0 0 10 0 0 0 0	2 2 N/A	20 1984	Hegenberger Gateway, Oakland Campus Bay Business Park, Richmond Hollis Business Center, Emeryville Wood Hollow, Novato	J. Russell Pitto Chairman		

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the California Real Estate Journal, 915 E. First Street, Los Angeles, CA 90012 or call editor Michael Gottlieb at (213) 229-5308. ©2006 California Real Estate Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Scoop Reprints, (800) 767-3263. An archive of past Major Firms lists appears on the CREJ Web site at www.CARealEstateJournal.com under "Top California Firms."

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