

Largest Commercial Developers in the Bay Area

Rank	Prior	Company Address Phone/fax Web site	Total sq. ft. under development: Bay Area '02	Value of sq. ft. under development '02 (in millions)	Sq. ft. under development in Bay Area this year to date	Sample of recent Bay Area developments	Top Bay Area executive
1	7	Catellus Development Corp. 201 Mission St., 2nd floor, San Francisco 94105 (415) 974-4500/(415) 974-4550 www.catellus.com	1,400,000	NR	NR	Mission Bay, San Francisco	Nelson Rising Chairman
2	NL	Madison Marquette 660 Davis St., San Francisco 94111 (415) 277-6800/ www.madisonmarquette.com	1,000,000	NR	None	Bay Street, Emeryville	Shari Walker Division president
3	4	Equity Office Properties Trust* One Market St., Ste. 1725, San Francisco 94105 (415) 247-6400/(415) 977-1526 www.equityoffice.com	951,200	NR	1,183,800	Ferry Building, San Francisco Foundry Square, San Francisco Concar, San Mateo	Mark Geisreiter Sr. vice president
4	1	Wilson Meany Sullivan* 199 First St., Ste. 200, San Francisco 94105 (415) 905-5300/(415) 905-5350 www.wilsonsonequity.com	825,000	\$288	NR	Ferry Building, San Francisco Foundry Square, San Francisco Shipley Square, San Francisco	Tom Sullivan Partner
5	14	Hines Inc. 101 California St., Ste. 1000, San Francisco 94111 (415) 982-6200/(415) 398-1442 www.hines.com	775,000	NR	NR	560 Mission St., San Francisco	James Buie Executive vice president
6	6	Sunset Development Co. 1 Annabel Lane, San Ramon 94583 (925) 866-0100/(925) 277-1309 www.bishopranch.com	747,135	NR	498,090	Bishop Ranch 1, San Ramon	Alex Mehran CEO
7	NL	Slough Estates USA Inc. 444 North Michigan Ave., Ste. 3220, Chicago 60611 (312) 755-0700/(312) 755-0717 www.sloughestates.com	582,000	NR	NR	Britannia Oyster Point, South San Francisco	Marshall Lees President
8	11	Shorenstein Co. 555 California St., 49th floor, San Francisco 94104 (415) 772-7000/ www.shorenstein.com	508,000	NR	None	555 City Center, Oakland	Douglas Shorenstein CEO
9	NL	Prometheus Real Estate Group 350 Bridge Parkway, Redwood City (650) 596-5300/(650) 596-5374 www.prometheusreg.com	432,000	NR	None	Park Place South, Mountain View Miramar Apartments, Foster City	Jackie Safier EVP
10	NL	Boston Properties Four Embarcadero Center, Ste. 1, San Francisco 94111 (415) 772-0500/(415) 982-1780 www.bostonproperties.com	420,000	NR	None	311 Gateway, South San Francisco	Bob Pester Sr. vice president
11	10	Myers Development Co. 101 Second St., Ste. 555, San Francisco 94105 (415) 777-3330/(415) 777-3331 www.myersdevelopment.com	400,000	\$67	1,031,233	101 Second St., San Francisco 55 Second St., San Francisco	Jack Myers Chairman
12	17	Venture Corp. 600 Miller Ave., Mill Valley 94941 (415) 381-1600/(415) 381-8285 www.venture-corp.com	391,600	\$75.2	357,500	Morgan Hill Ranch, Morgan Hill	Robert J. Eves President
13	3	TMG Partners 100 Bush St., 26th floor, San Francisco 94104 (415) 772-5900/(415) 772-5911 www.tmgpartners.com	300,000	\$75	387,000	The Crossing, San Bruno The Landmark, San Francisco Emery Warehouse Lofts, Emeryville	Michael Covarrubias President
14	16	Simeon Commercial Properties 655 Montgomery St., Ste. 1190, San Francisco 94111 (415) 986-2002/(415) 986-2130 www.simeonproperties.com	225,000	\$55	205,000	Hollis Business Center, Emeryville Mt. Eden Business Park, Hayward Wood Hollow, Novato	J. Russell Pitto President
15	19	Barker Pacific Group Three Hamilton Landing, Ste. 200, Novato 94949 (415) 884-9977/(415) 884-9970 www.barkerpacific.com	220,000	\$48	220,000	Hamilton Landing, Novato 100 First Plaza, San Francisco Post Street Towers, San Francisco	Michael Barker Managing director
16	NL	Reynolds & Brown 1200 Concord Ave., Ste. 200, Concord 94520 (925) 674-8400/(925) 689-1535 www.reynoldsandbrown.com	200,848	NR	None	Plaza at N. Canyons, Livermore New Market Lofts, Oakland	Michael Hurd President
17	18	Vintage Properties 2479 E. Bayshore Road, Ste. 704, Palo Alto 94303 (650) 463-1600/(650) 463-1615	165,000	\$75	None	University Circle, East Palo Alto Vintage Oaks, Menlo Park Marina Village, Alameda	Joseph R. Seiger President
18	13	Opus West Corp. 6160 Stoneridge Mall Road, Ste. 360, Pleasanton 94588 (925) 463-9254/(925) 463-9368 www.opuscorp.com	107,000	NR	None	Sierra Point, Brisbane Emerald Point, Dublin Hollis St. Apartments, Emeryville	Don Little Senior vice president
19	NL	Glenborough Realty Trust Inc. 400 South El Camino Real, San Mateo 94402 (650) 343-9300/(650) 343-7438 www.glenborough.com	80,000	NR	NR	101 Ellsworth, San Mateo	Robert Batinovich CEO
20	5	Ellis Partners LLC 111 Sutter St., Ste. 800, San Francisco 94104 (415) 391-9800/(415) 391-4711 www.ellispartners.com	77,677	\$25	None	Emery Tech, Emeryville 2000 Broadway, Oakland Livermore Gateway, Livermore	Hal Ellis President
21	24	Balch Enterprises Inc. 30960 Huntwood Ave., Hayward 94544 (510) 429-9400/(510) 429-9966	54,896	\$8.9	47,000	Arden Business Center, Hayward	Jack Balch President
22	9	Millennium Partners 720 Market St., 9th floor, San Francisco 94102 (415) 274-9150/(415) 274-9155 www.millenniumptrs.com	25,000	\$8	245,000	Metreon, San Francisco Four Seasons Hotel, San Francisco Jessie Sqr. Garage, San Francisco	Sean Jeffries Vice president

This List includes commercial developers with projects in the following counties: Alameda, Contra Costa, Marin, San Francisco, San Mateo and the city of Palo Alto.

NR = not reported. NL = not listed. * The firm of Wilson Meany Sullivan was formed after the breakup of its development partnership with Equity Office Properties Trust in late December 2002.

Ranking based on total square footage started and/or finished in the Bay Area in 2002.

Researched by Thomas Pisarek