

Most Active Commercial Developers in the Bay Area

Rank	Prior	Company Address Phone/fax Web site	Square feet under development in 2003	Market value of 2003 development	Square feet under development in 2004 to date	Total staff	Sample of recent Bay Area developments	Top Bay Area executive
1	NL	Westfield Corp. 11601 Wilshire Blvd., 12th floor, Los Angeles 90025 (310) 575-6036/(310) 512-6770	953,600	\$410M	953,600	15	Westfield San Francisco Centre	Larry Green Vice president
2	3	Equity Office Properties Trust One Market St., Ste. 600, San Francisco 94105 (415) 369-2300/(415) 369-2422 www.equityoffice.com	951,200	NR	1,183,800	510	Ferry Building, San Francisco Foundry Square, San Francisco San Francisco Concar, San Mateo	Mark Geisreiter Sr. vice president
3	23	Millennium Partners 735 Market St., 3rd floor, San Francisco 94103 (415) 537-3890/(415) 537-3895 www.millenniumptrs.com	900,000	NR	900,000	7	301 Mission St., San Francisco	Sean Jeffries Vice president
4	14	TMG Partners 100 Bush St., 26th floor, San Francisco 94104 (415) 772-5900/(415) 772-5911 www.tmgpartners.com	787,000	\$162M	325,000	36	The Crossing, San Bruno, The Landmark at One Market, San Francisco, EmeryBay, Emeryville	Michael Covarrubias President
5	NL	AMB Property Corp. Pier 1, Bay 1, San Francisco 94111 (415) 394-9000/(415) 394-9001 www.amb.com	629,601	\$48M	0	129	Axygen headquarters, Union City, Central Business Park, buildings A-G, Union City	Hamid Moghadam CEO
6	5	Wareham Development 1120 Nye St., Ste. 400, San Rafael 94954 (415) 457-4964/(415) 459-4605 www.warehamdevelopment.com	560,000	NR	190,000	40	Terraces at EmeryStation, Emeryville, 725 Potter Street, Berkeley, Calif. Dept. of Justice DNA Forensic Lab, Richmond	Richard Robbins President
7	15	Simeon Commercial Properties 655 Montgomery St., Ste. 1190, San Francisco 94111 (415) 986-2002/(415) 986-2130 www.simeonproperties.com	380,000	\$67M	380,000	22	Campus Bay Business Park, Richmond, Hegenberger Gateway, Oakland, Wood Hollow, Novato	J. Russell Pitto President
8	22	Balch Enterprises Inc. 30960 Huntwood Ave., Hayward 94544 (510) 429-9400/(510) 429-9966 www.balchenterprises.com	358,022	\$48M	358,022	50	Stratford Business Center, Hayward, Hammond Westinghouse, Fremont	Jack Balch President
9	7	Sunset Development Co. 1 Annabel Lane, San Ramon 94583 (925) 866-0100/(925) 277-1309 www.bishopranch.com	250,000	NR	250,000	NR	Bishop Ranch Business Park, San Ramon	Alex Mehran CEO
10	16	Barker Pacific Group Three Hamilton Landing, Ste. 200, Novato 94949 (415) 884-8400/(415) 884-9970 www.barkerpacific.com	220,000	\$40M	220,000	8	Hamilton Landing, Novato, 100 First Plaza, San Francisco, Post Street Towers, San Francisco	Michael Barker Managing director
11	13	Venture Corp. 600 Miller Ave., Mill Valley 94941 (415) 381-1600/(415) 381-8285 www.venture-corp.com	170,649	\$40.6M	170,649	13	Venture Professional Center, Hercules, Venture Commerce Center, Hercules, Venture Commerce Center, Newark	Robert Eves President
12	2	Madison Marquette 660 Davis St., San Francisco 94111 (415) 277-6800/(415) 354-3351 www.madisonmarquette.com	150,000	\$30M	75,000	15	Bay Street, Emeryville, Bayfair Mall, San Leandro, 222 Sutter St., San Francisco	P. Eric Hohmann Vice president
13	NL	Emerald Fund Inc. 501 Second St., Ste. 212, San Francisco 94107 (415) 777-2914/(415) 777-1317 www.emeraldfund.com	120,000	\$60M	120,000	20	Hotel Vitale, San Francisco	Oz Erickson President
14	4	Wilson Meany Sullivan 199 First St., Ste. 200, San Francisco 94105 (415) 905-5300/(415) 905-5350 www.wilsonequity.com	90,000	\$33M	90,000	NR	Ferry Building, San Francisco, One Powell, San Francisco, Foundry Square, San Francisco	Tom Sullivan Partner
15	NL	Gordon Development Co. 3647 Webster St., San Francisco 94123 (415) 753-9600/	71,530	\$23M	70,000	4	543 Howard St., San Francisco	Erik Robbins Principal

This List includes commercial developers with projects under development in 2003 in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto.

NR = not reported. NL = not listed last year.

Ranking based on total square feet under development in 2003.

Researched by Colleen O'Brien

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