

# Largest Commercial Developers in the Bay Area

Rank	Company Address Phone/ Fax Web site	S.F. under devel. in the Bay Area '00	S.F. under devel. in the Bay Area '01	Value of S.F. under Devel. (in millions)	Sample of significant Bay Area developments	Corporate headquarters	Est.	Top Bay Area executive
1	<b>Jay Paul Co.</b> 350 California St., Ste. 1905, San Francisco 94104 (415) 263-7400/	1,700,000	1,700,000	NR	Pacific Shores, Redwood City	San Francisco	1975	Jay Paul President
2	<b>TMG Partners (The Martin Group)</b> 100 Bush St. 26th Floor, San Francisco 94104 (415) 772-5900/(415) 772-5911 www.tmgpartners.com	1,664,500	None	\$590.7	EmeryBay, Emeryville One Market, San Francisco 1000 Van Ness, San Francisco	San Francisco	1984	Michael Covarrubias President
3	<b>SRM Associates</b> 3270 Lakeshore Ave., Oakland 94610 (510) 452-2600/(510) 452-2699 www.srmassociates.com	1,519,290	71,000	NR	Zhone Technologies, Oakland University Circle, East Palo Alto Pixar Animation Studios, Emeryville	Oakland	1992	Steven Meckfessel Principal
4	<b>Hines Inc.</b> 101 California St., Ste. 1000, San Francisco 94111 (415) 982-6200/(415) 398-1442 www.hines.com	1,507,111	407,780	\$625.5	560 Mission, San Francisco Corporate Commons, Pleasanton The Gateway, South San Francisco	Houston, TX	1957	James Buie EVP
5	<b>Ellis Partners LLC</b> 433 California St., Ste. 610, San Francisco 94104 (415) 391-9800/(415) 391-4711 www.ellispartners.com	1,277,000	1,090,000	\$237.2	2000 Broadway, Oakland 111 Sutter St., San Francisco Livermore Gateway West, Oakland	San Francisco	1993	Hal Ellis President
6	<b>Wilson/Equity Office</b> 199 First St., Ste. 200, San Francisco 94105 (415) 905-5300/(415) 905-5350 www.wilsonequity.com	1,120,000	1,501,650	NR	Ferry Building, San Francisco Foundry Square, San Francisco Gap Headquarters, San Francisco	San Francisco	2000	Tom Sullivan President
7	<b>Millennium Partners</b> 720 Market St. Ninth, Floor, San Francisco 94102 (415) 274-9150/(415) 274-9155 www.millenniumptrs.com	1,000,000	1,000,000	\$550	Metreon, San Francisco 735 Market St., San Francisco Four Seasons Hotel, San Francisco	New York, NY	1990	Sean Jeffries Vice President
7	<b>Opus West Corp.</b> 6160 Stoneridge Mall Road, Ste. 360, Pleasanton 94588 (925) 463-9254/(925) 463-9368 www.opuscorp.com	1,000,000	869,123	NR	Army Base, Oakland Sierra Point, Brisbane	Phoenix, AZ	1953	Don Little Senior Vice President
9	<b>Spieker Properties Inc.*</b> 2180 Sand Hill Road, Ste. 200, Menlo Park 94025 (650) 854-5600/(650) 233-3820 www.spieker.com	915,000	NR	NR	Skyport Plaza, San Jose Watergate Tower IV, Emeryville	Menlo Park	1987	Frank Alexander President
10	<b>Wareham Development</b> 1120 Nye St., Ste. 400, San Rafael 94901 (415) 457-4964/(415) 459-4605 www.warehamdevelopment.com	825,000	500,000	NR	Aquatic Park, Berkeley Pt. Richmond Tech, Richmond EmeryStation Campus, Emeryville	San Rafael	1977	Richard Robbins President
11	<b>Koll Development Co.</b> 4125 Blackhawk Plaza Circle, Ste. 200, Danville 94506 (925) 648-9650/(925) 648-1982 www.koll.com	817,713	None	NR	Koll Dublin Corp. Center, Dublin	Newport Beach	1962	Michael Parker Partner
12	<b>Myers Development Co.</b> 101 Second St., Ste. 555, San Francisco 94105 (415) 777-3330/(415) 777-3331 www.myersdevelopment.com	775,000	None	\$310	55 Second St., San Francisco 101 Second St., San Francisco Terrabay Comm., S. San Francisco	San Francisco	1974	Jack Myers Chairman
13	<b>Catellus Development Corp.</b> 201 Mission St., Second Floor, San Francisco 94105 (415) 974-4500/(415) 974-4550 www.catellus.com	616,000	188,000	NR	Pacific Commons, Fremont Mission Bay, San Francisco Enterprise Airport Center, Oakland	San Francisco	1984	Nelson Rising President
14	<b>Legacy Partners Commercial Inc.</b> 4000 East Third Ave., Ste. 600, Foster City 94404 (650) 571-2200/(650) 571-2211 www.legacypartners.com	611,985	322,238	NR	Bayside Towers, Foster City Crossroads Park, Union City Stevenson Pt. Park, Fremont	Foster City	1973	Barry DiRaimondo President
15	<b>AMB Property Corp.</b> Pier 1, Bay 1, San Francisco 94111 (415) 394-9000/(415) 394-9001 www.amb.com	548,000	387,000	NR	Pier 1, San Francisco Edgewater Industrial Cntr., Oakland	San Francisco	1983	Hamid Moghadam CEO
16	<b>Sunset Development Company Inc.</b> 1 Annabel Lane, San Ramon 94583 (925) 866-0100/(925) 277-1309 www.bishopbranch.com	467,348	731,764	NR	Bishop Ranch, San Ramon	San Ramon	1951	Alex Mehran President
17	<b>Panattoni Development Co.</b> 201 N. Civic Dr., Ste. 250, Walnut Creek 94596 (925) 979-9993/(925) 979-9994 www.panattoni.com	450,000	571,803	\$95	Pleasanton Power Parks, Pleasanton Parkway Commerce Cntr., Richmond	Sacramento	1986	John Buckel Partner
18	<b>SKS Investments</b> 500 Trent Ave., San Francisco 94110 (415) 970-8000/(415) 970-8008 www.sksinvestments.com	385,000	NR	NR	475 Brannan, San Francisco Bryant Square, San Francisco 350 Rhode Island, San Francisco	San Francisco	1992	Paul Stein Dan Kingsley Julie Stein Managing Partners
19	<b>Balch Enterprises Inc.</b> 30960 Huntwood Ave., Hayward 94544 (510) 429-9400/(510) 429-9966	361,125	65,029	\$80	City Beach, Fremont Niles Machine, Livermore West Coast Packing, Fremont	Hayward	1979	Jack Balch President
20	<b>SIMEON Commercial Properties</b> 655 Montgomery St., Ste. 1190, San Francisco 94111 (415) 986-2002/(415) 986-2130 www.simeonproperties.com	350,059	594,566	\$100	Mt. Eden Business Park, Hayward Hollis Business Center, Emeryville Grandview Center, S. San Francisco	San Francisco	1984	J. Russell Pitto President
21	<b>Venture Corp.</b> 600 Miller Ave., Mill Valley 94941 (415) 381-1600/(415) 381-8285 www.venture-corp.com	306,500	253,500	\$61	Morgan Hill Ranch, Morgan Hill	Mill Valley	1976	Robert Eves President
22	<b>Vintage Properties</b> 314 Lytton Ave., Ste. 200, Palo Alto 94301 (650) 463-1600/(650) 463-1615	300,000	300,000	\$130	Vintage Park, Foster City Marina Village, Alameda 3Com Campus, Santa Clara	Palo Alto	1973	Joseph Seiger President
23	<b>Barker Pacific Group</b> 100 First Plaza, Ste. 2200, San Francisco 94105 (415) 495-7900/(415) 495-7098 www.barkerpacific.com	220,000	220,000	\$40	Hamilton Landing, Novato 100 First Plaza, San Francisco Post St. Towers, San Francisco	Los Angeles	1983	Michael Barker Managing Director
24	<b>Beals Martin Inc.</b> 2596 Bay Road, Redwood City 94063 (650) 364-8141/(650) 367-7645 www.bealsmartin.com	209,384	42,408	\$46	Vintage Island, Foster City Redwood Junct., Redwood City	Redwood City	1973	Alyn Beals President
25	<b>Reynolds &amp; Brown</b> 1200 Concord Ave., Ste. 200, Concord 94520 (925) 674-8400/(925) 689-1535 www.reynoldsandbrown.com	200,848	200,848	NR	New Market Lofts, Oakland The Plaza at N. Canyons, Livermore N. Canyons Business Cntr., Livermore	Concord	1968	Mike Hurd President

This List includes companies with offices in the following counties: Alameda, Contra Costa, Marin, San Francisco, and San Mateo.

Spieker Properties Inc. and Equity Office Properties announced their merger agreement on February 23, 2001.

\* Spieker Properties Inc. did not participate, therefore, figures from the previous publication (November 3, 2000) were used.

Ranking based on total square footage started and/or finished in the Bay Area in 2000.

Researched by Thomas Pisarek